

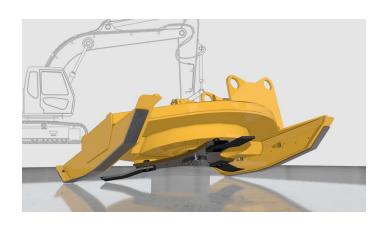
# **EXCAVATOR**

**DEALER SUCCESS TRAINING** 

## **Product Types**



#### **BRUSH CUTTER**



- Best introductory attachment
- "Swiss Army Knife"

#### **DISC MULCHER**



- Most productive land clearing attachment
- Best fit for wide open spaces

#### **DRUM MULCHER**



- Most flexible attachment
- Control the finish

# **BRUSH CUTTERS**

### **Brush Cutter Introduction**



- Almost any customer has a use for this attachment
- "Swiss Army Knife" while it isn't the perfect tool, it gets almost every job done.
- Simple, durable, productive and low operating cost
- Very productive in the heaviest grasses.
- Effectively breaks down brush.
- Capable of cutting trees up to 10" (model dependent)



### **Brush Cutter Excavator**





- 40" Cut Width
- Ideal for 4.5 10 MT machines
- Closed sides and spring trap door
- Higher features and higher priced than competitors
- \$10,706 MSRP



- 50" 72" Cut Width
- Ideal for 8 25 MT machines
- Open on both sides for maximum production
- Unique in the market
- \$17,905 \$21,502 MSRP

### **Brush Cutter Diamond Difference**



#### TRI-HEX DISC

- 5-Year Warranty (Pro X Models)
- Castle-nut blade retention prevents un-threading

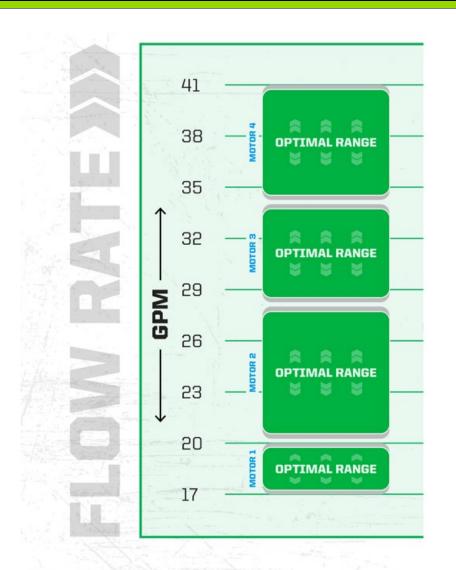


## **Brush Cutter Diamond Difference**



#### MOTOR

 Multiple options means the speed is optimized for your machine



### **Brush Cutter Diamond Difference**



#### **Brush Cutter Blades**

## COMPETITOR

- Disc takes all the abuse
- Difficult and expensive to replace

#### **DIAMOND**

- Blades take all the abuse
- Easy and Inexpensive to replace

# **DISC MULCHERS**

### **Disc Mulcher Introduction**



- Fastest land clearing attachment available.
- Rural use only, can throw significant material.
- Specialist tool for brush and tree management
  - Mulch brush and small trees
  - "Hot Saw" or cut larger trees
  - Cuts stumps flush with the ground
- Variable mulch size. First pass is large and coarse,
  but can be reduced by re-processing.



### **Skid-Steer Disc Mulcher Diamond Difference**



#### • 48" SPINDLE

- Recently upgraded to a larger, more robust solution.
- Simple, strong, straight-through design
- Oil-Bath Lubrication
- No Daily Maintenance



#### **Excavator Disc Mulcher Diamond Difference**



#### FAR FEWER COMPETITORS IN THIS SPACE

#### THUMB TOOL

- Standard on 36" model / Optional on 48" model
- Generally used as a rake to manipulate downed material

#### SPINDLE

- Simple, strong, straight-through design
- Greased bearings
- 36'
  - Replaceable shield on the back side of the attachment.
  - Used because this head is generally on smaller excavators,
    where we want to limit debris.
- **48**'
  - Open design allows processing on both left and right side of the

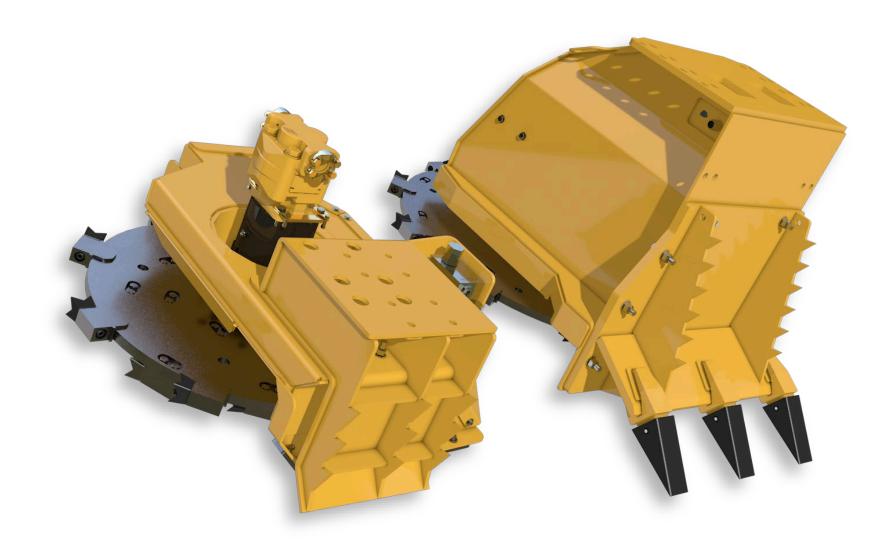




# **Excavator Disc Mulcher Diamond Difference**



#### **THUMB TOOL**

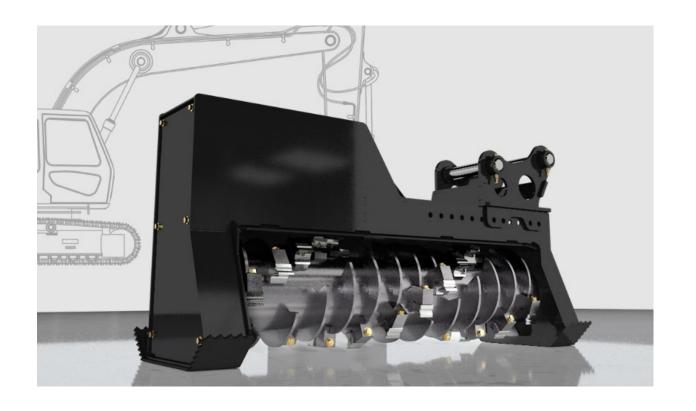


# **DRUM MULCHERS**

### **Drum Mulcher Introduction**



- Most flexible mulching tool
  - Effective on small brush through large trees
  - Best choice to limit thrown debris
  - Multiple model and teeth options to match to the vegetation, terrain or customer expectations.
- Multiple finish options available, from med-course to extra fine.
- 2-Year Warranty on all Diamond Drum Mulchers

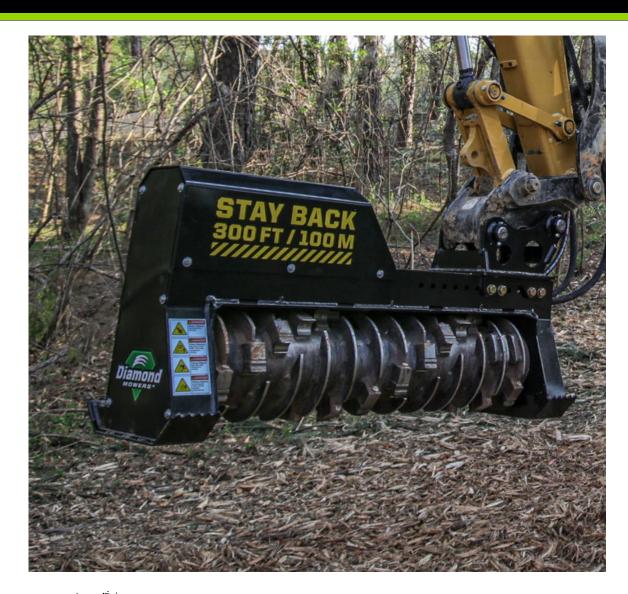


#### **Excavator Drum Mulcher Diamond Difference**



#### INDUSTRY LEADING CUT WIDTH VS. WEIGHT

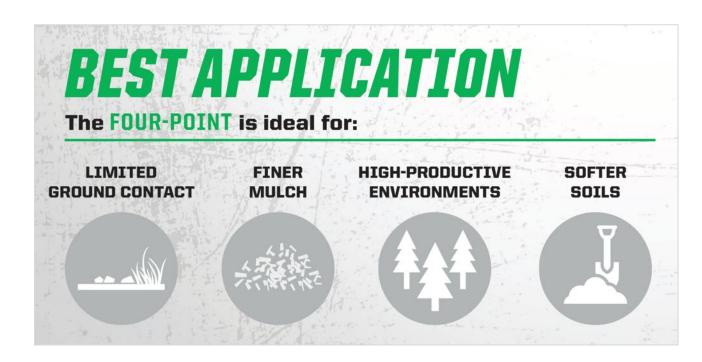
- More production on smaller excavators
- OVERSIZED BEARINGS
  - Longest life and most uptime
- 63CC TWO-SPEED MOTOR (12 40 GPM)
  - Highest torque in industry for fast spool up
  - Dealer Tuned
- SERRATED SKID SHOES
  - Move and align material for effective processing
- DEPTH CONTROL DRUM LAYOUT
  - Make the most of limited hydraulic HP

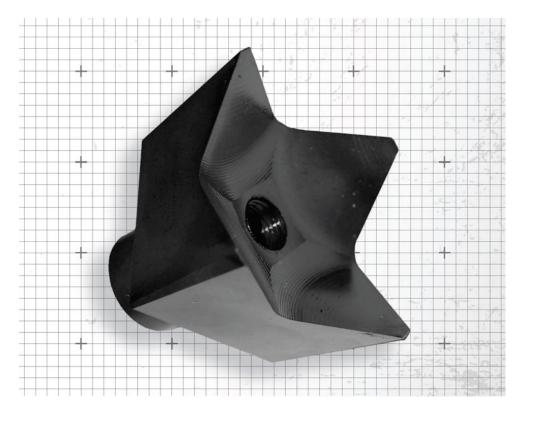


## **Mulching Teeth**







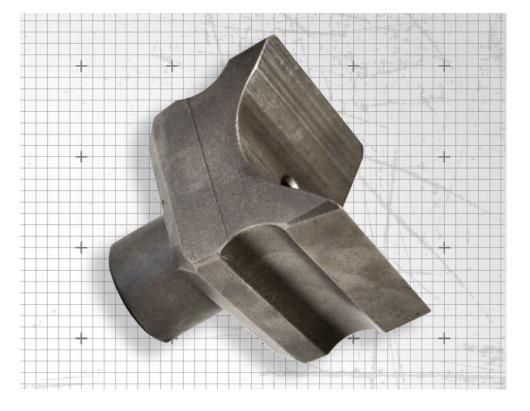


## **Mulching Teeth**





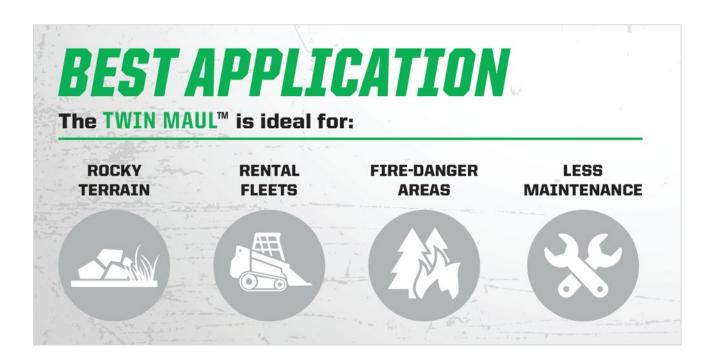




## **Mulching Teeth**









#### **Skid-Steer Drum Mulcher Diamond Difference**



#### MIX AND MATCH TEETH

- Optimize tooth layout for the application
- No balance issues
- PUSH BAR
  - Bulletproof design
  - Outstanding material control
- CONTROLLED DISCHARGE
  - Less thrown debris without the hassle of a trap door
- VISIBILITY



Want to mix it up? Our teeth are interchangeable, allowing you to mix and match teeth while maintaining drum balance.





## **Machine Enhancements**



- Universal Excavator Guard
  - ½" Polyurethane operator protection
  - Hinged for easy cleaning
  - \$2,150 MSRP



### Recap



- While we build some of the best attachments in the industry, our partnership approach to business is the true differentiator.
- Brush Cutters are the "Swiss Army Knife" of the attachment world
- Disc Mulchers are the highest productivity attachment for land management, but must be used in the right application.
- Drum Mulchers are the most flexible product on the market, able to be used in almost all situations
  - Backed by 2-year warranty

# **THANK YOU!**

