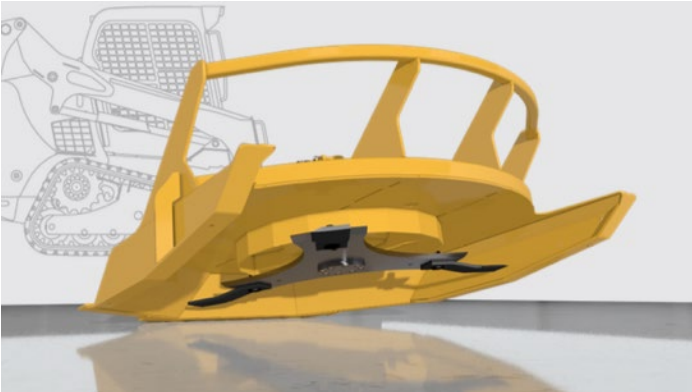




SKID-STEER

DEALER SUCCESS TRAINING

BRUSH CUTTER



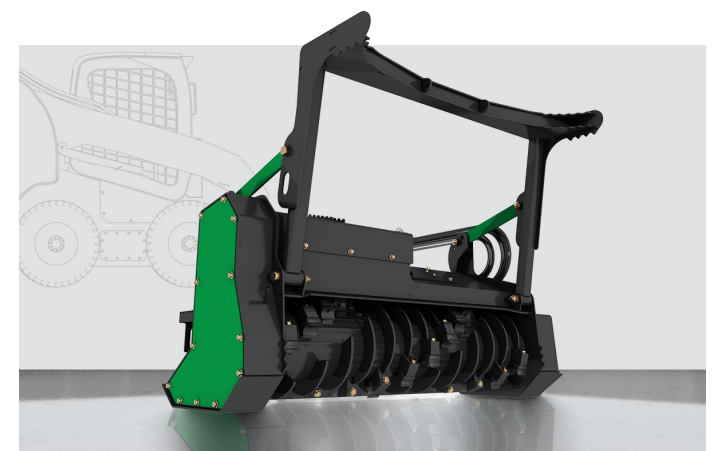
- Best introductory attachment
- “Swiss Army Knife”

DISC MULCHER



- Most productive land clearing attachment
- Best fit for wide open spaces

DRUM MULCHER



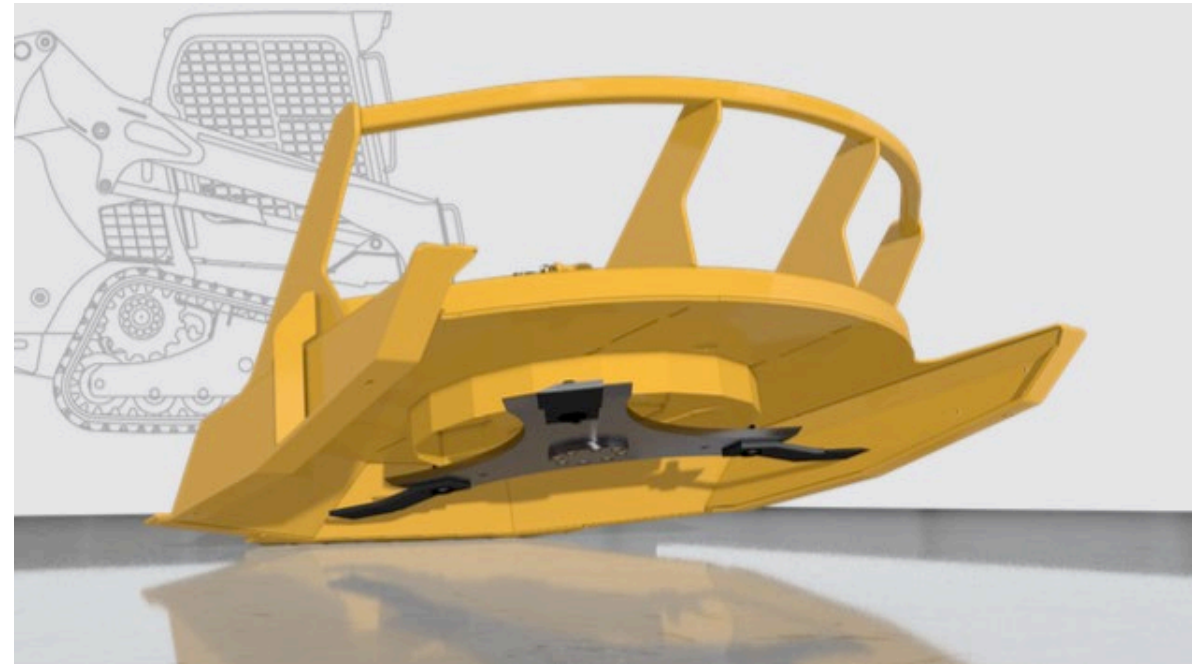
- Most flexible attachment
- Control the finish

BRUSH CUTTERS

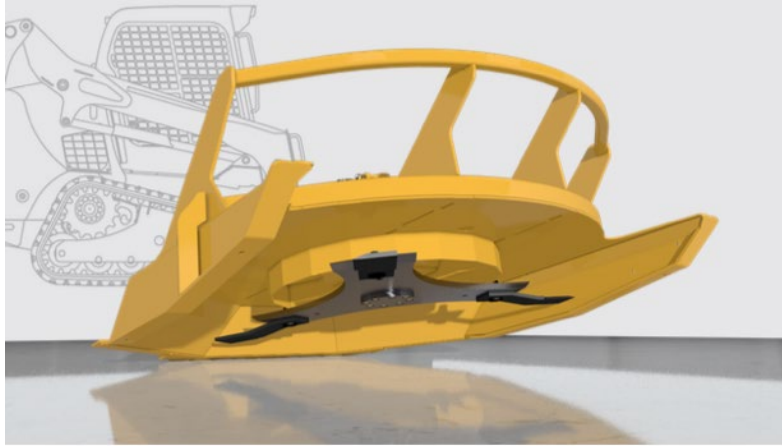
Brush Cutter Introduction



- Almost any customer has a use for this attachment
- “Swiss Army Knife” – while it isn’t the perfect tool, it gets almost every job done.
- Simple, durable, productive and low operating cost
- Very productive in the heaviest grasses.
- Effectively breaks down brush.
- Capable of cutting trees up to 10” (model dependent)

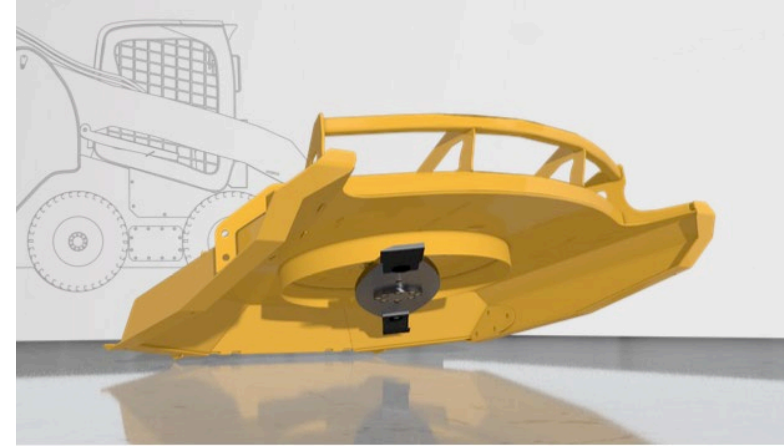


Brush Cutter Comparison



SK BRUSH CUTTER PRO X

- Strongest Brush Cutter on the market
- Designed for daily use by the most demanding customers
- Historically have sold many to Landowner Customers
- 10" Cut Capacity



SK BRUSH CUTTER PRO

- Same design fundamentals as the Pro X, but with less weight and lower expected use
- Specifically designed to be the best entry-level Brush Cutter in the industry.
- 5" cut capacity

Brush Cutter Diamond Difference

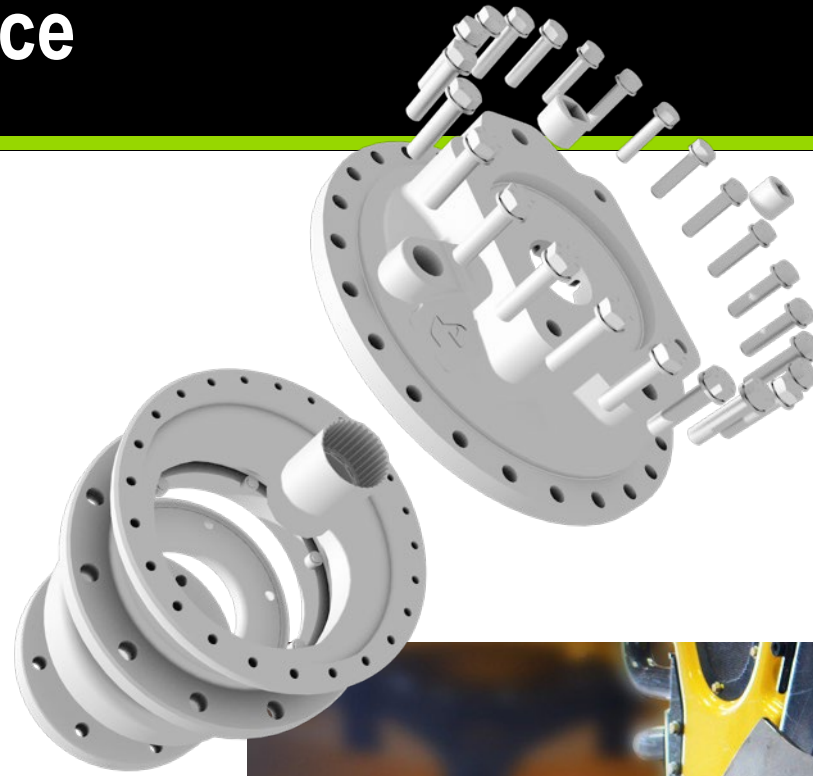


- **SPINDLE**

- Simple, strong, straight-through design
- Some competitors use gear boxes, which are unnecessarily complicated.
- Oil-Bath Lubrication on Skid Products
- No Daily Maintenance

- **TRI-HEX DISC**

- 5-Year Warranty (Pro X Models)
- Castle-nut blade retention prevents un-threading

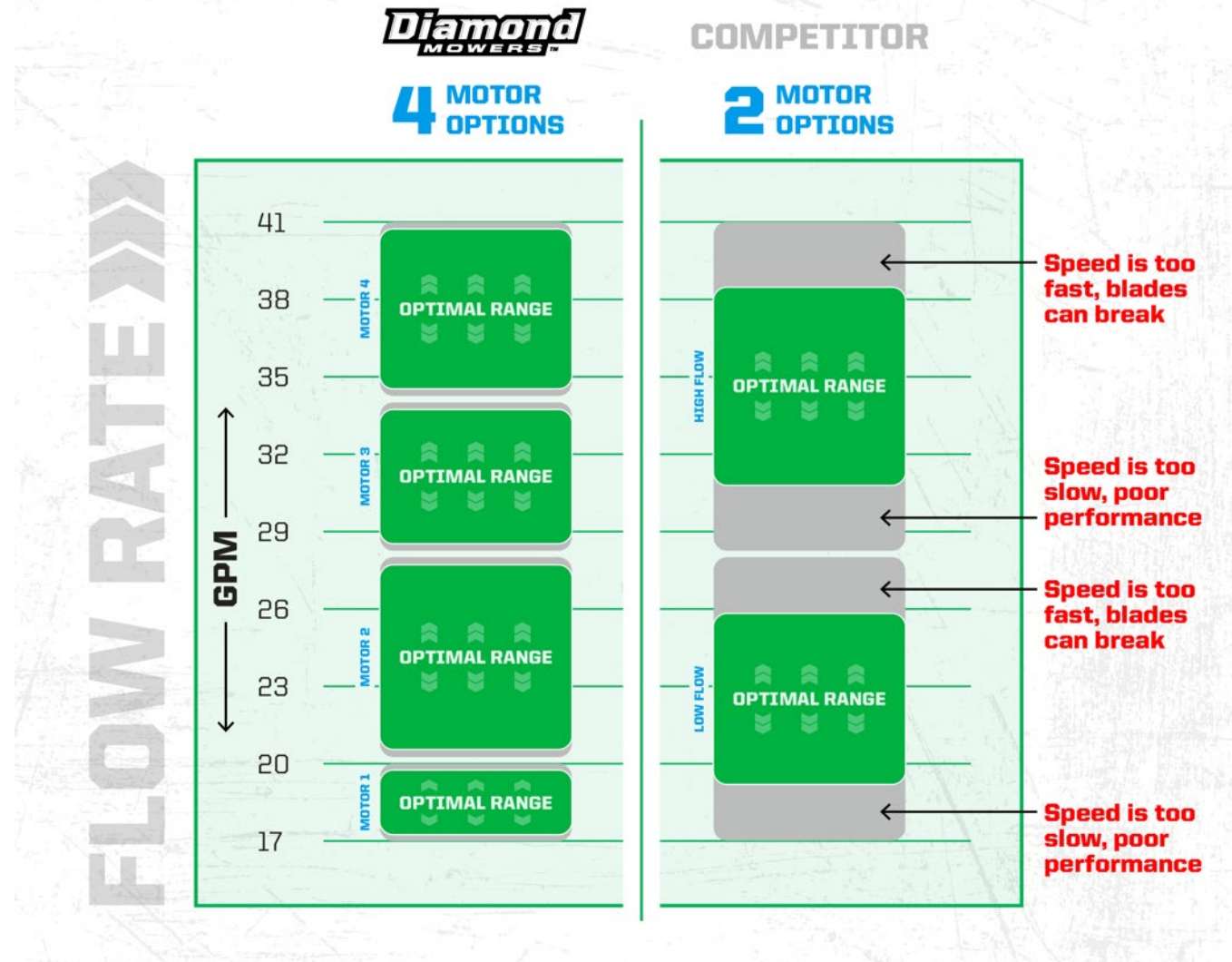


Brush Cutter Diamond Difference



- MOTOR

- 4-options means the speed is optimized for your machine
- Some competitors only use 2 motor options, resulting in very fast or very slow speeds at either end of the rating spectrum.



Brush Cutter Diamond Difference



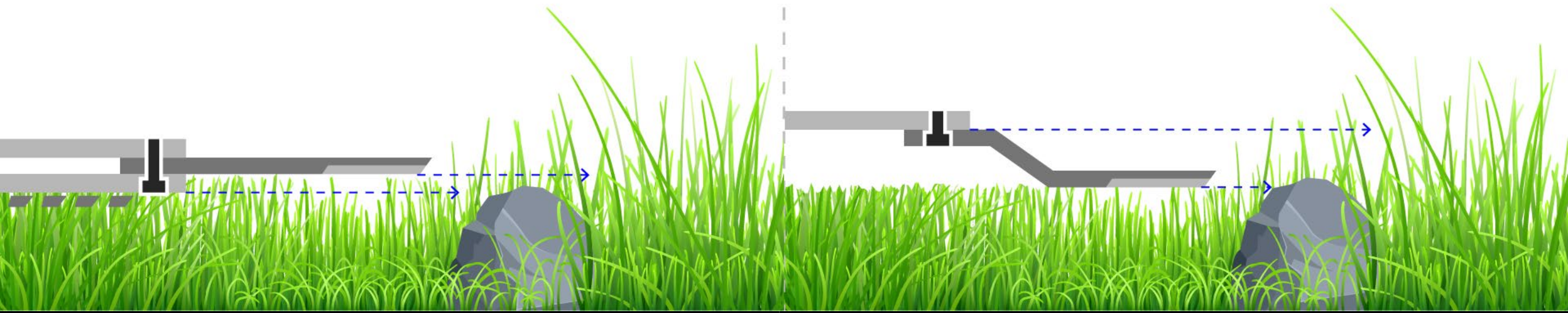
Brush Cutter Blades

COMPETITOR

- Disc takes all the abuse
- Difficult and expensive to replace

DIAMOND

- Blades take all the abuse
- Easy and Inexpensive to replace



DISC MULCHERS

Disc Mulcher Introduction



- Fastest land clearing attachment available.
- Rural use only, can throw significant material.
- Specialist tool for brush and tree management
 - Mulch brush and small trees
 - “Hot Saw” or cut larger trees
 - Cuts stumps flush with the ground
- Variable mulch size. First pass is large and coarse, but can be reduced by re-processing.
- Does not perform well if operated incorrectly.
 - Reference “Operating Techniques” video
 - Do not just drop off a demo – make sure they are comfortable operating before leaving.



Disc Mulcher Comparison



48" DISC MULCHER

- Very popular among landowner customers, but built contractor-tough.
- Larger material, more production and better finish than Brush Cutter for a relatively small up-charge.
- Designed for common mid-frame loaders



60" DISC MULCHER

- More frequently sold to contractors, but not unusual to sell to landowner
- Fastest tool on the market = profitability
- Requires large-frame loader
- High Flow only, with multiple motor options

Belt Drive Disc Mulcher Overview



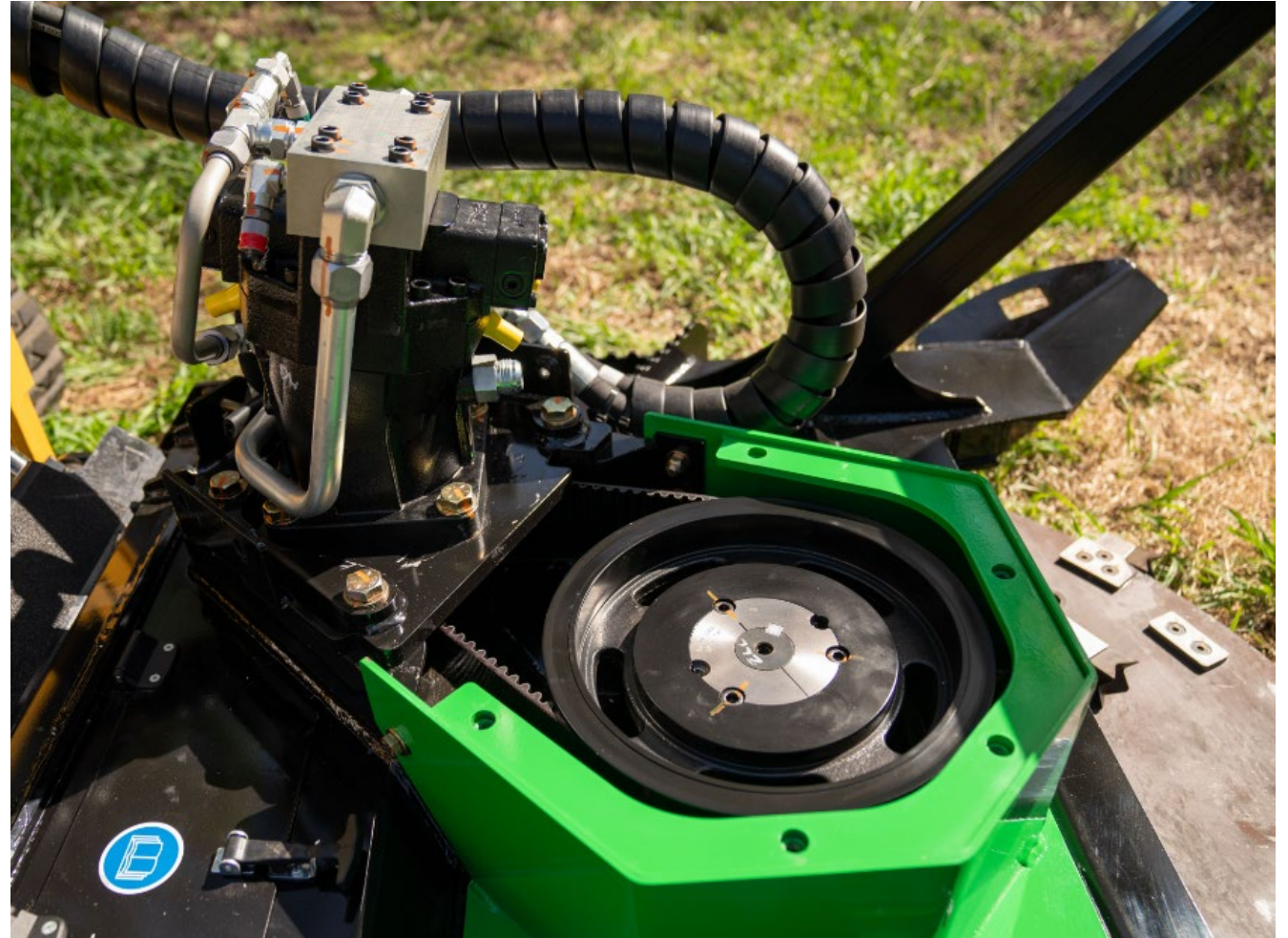
- Highest performing Disc Mulcher available
- Designed specifically for contractors
 - Ultra high-performance motor
 - Replaceable wear liner
 - Enhanced hose routing
 - Tuned to carrier



Belt Drive Disc Mulcher Overview



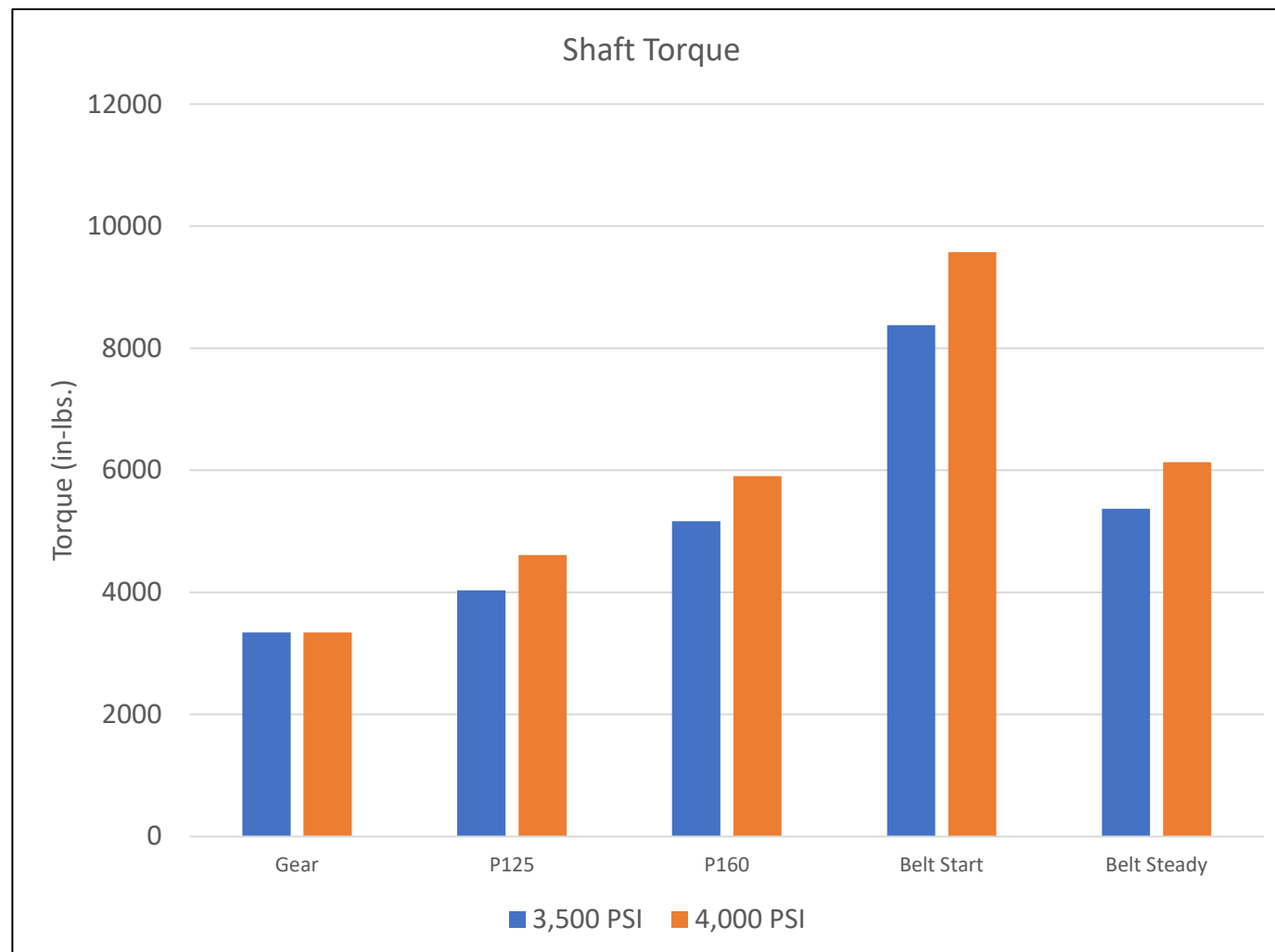
- 13 second spool-up time compared to 30 – 50 seconds for other products
- 20% - 30% greater production than P160
- 35% - 45% greater production than P125
- 10°F – 20°F cooler hydraulic temps



60" Skid-Steer Disc Mulcher Motor Options



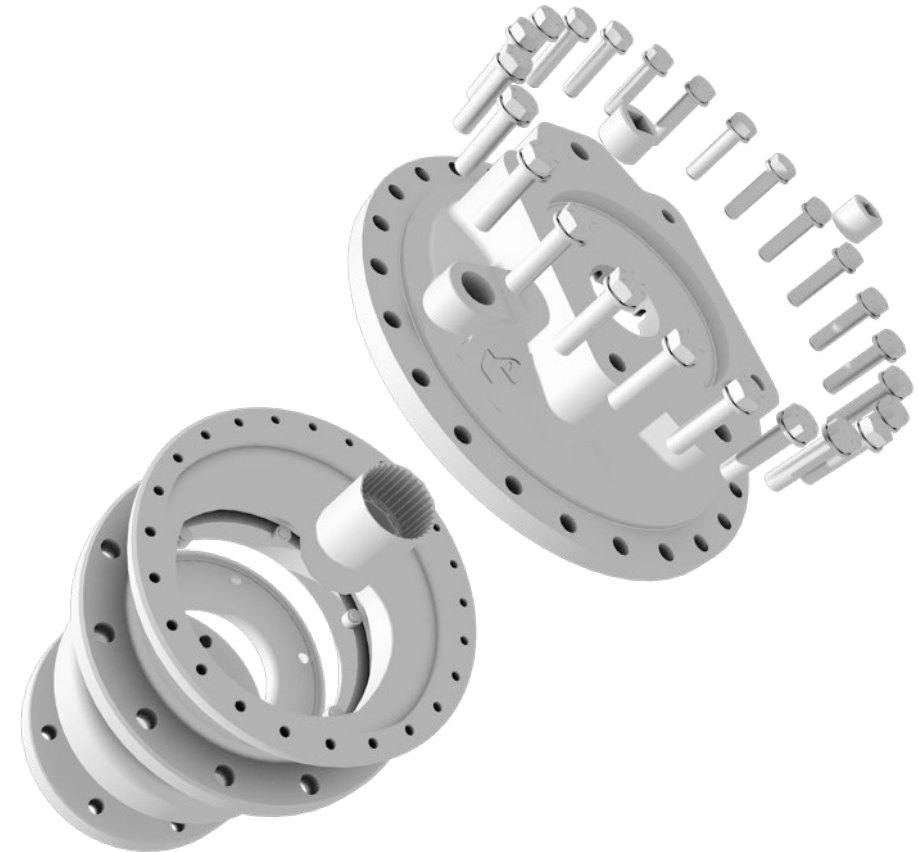
- Gear Motor
 - Most Economical choice for the weekend warrior
- Piston Motors will be more efficient
- P125 – Fixed Displacement
 - Best 32 GPM to 37 GPM
 - Can go up to 45 GPM
- P160 – Fixed Displacement
 - Best 38+ GPM
 - Currently on hold
- Belt Drive – Variable Displacement
 - Highest Torque and Maximum Performance



Skid-Steer Disc Mulcher Diamond Difference



- **SPINDLE**
 - Simple, strong, straight-through design
 - Oil-Bath Lubrication on Skid Products
 - No Daily Maintenance
- **BOLT-ON TOOTH HOLDERS**
 - Easy in-field replacement
- **SHIPS WITH MULTIPLE INTAKE CHUTES**
 - Ability to customize the head per application.
 - Narrow chutes for single-stem trees and wide chute for brushy material.
- **OPTIONAL CHAIN GUARD**
 - Keeps mulch and debris off the undercarriage. Reduced undercarriage wear and cost and less daily clean off.



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DRUM MULCHERS

Drum Mulcher Introduction



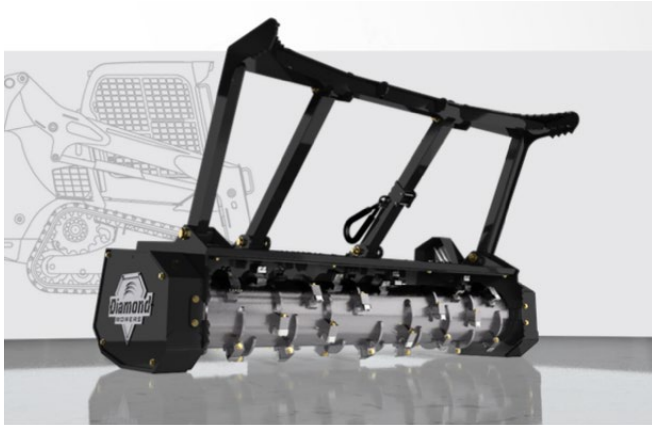
- Most flexible mulching tool
 - Effective on small brush through large trees
 - Best choice to limit thrown debris
 - Multiple model and teeth options to match to the vegetation, terrain or customer expectations.
- Multiple finish options available, from med-course to extra fine.
- Highest-priced attachment in Diamond's lineup
- 2-Year Warranty on all Diamond Drum Mulchers



Drum Mulcher Comparison



OPEN ProX



SK DRUM **OD** **PRO** **X**
MULCHER

- Heavier Ground Contact
- Carbide Teeth
- Tougher Applications

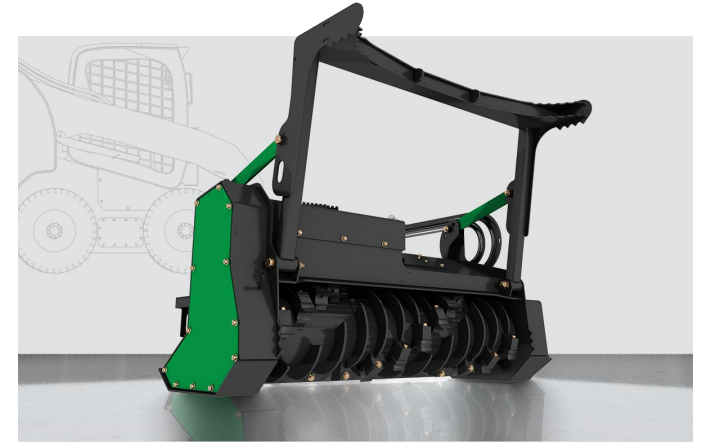
DC ProX



SK DRUM **DC** **PRO** **X**
MULCHER

- Optimized for larger material
- Sharp steel teeth
- High Production Customers

DC Pro



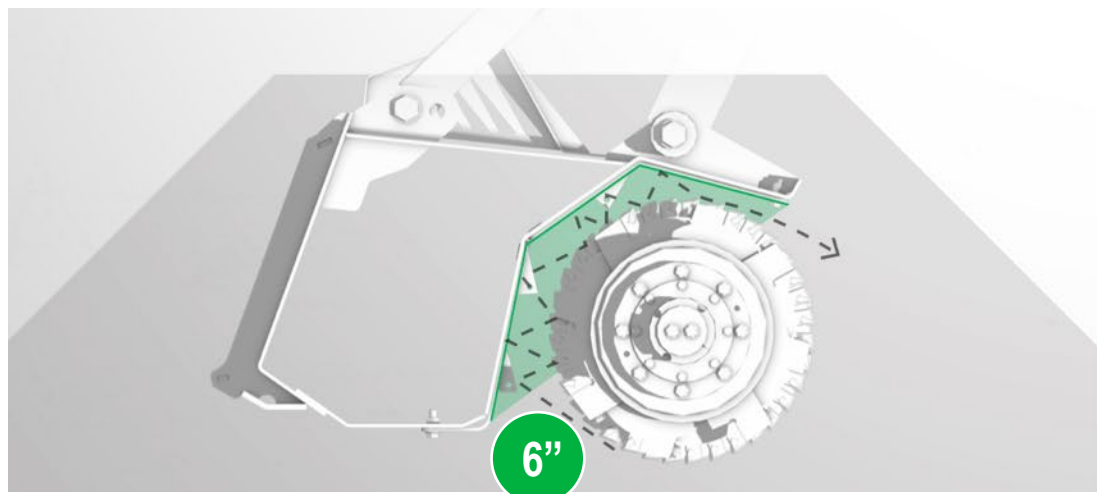
SK DRUM **DC** **PRO**
MULCHER

- Small to Mid Frame Loaders
- Lower weight
- Landowner Customers

Drum Mulcher Comparison

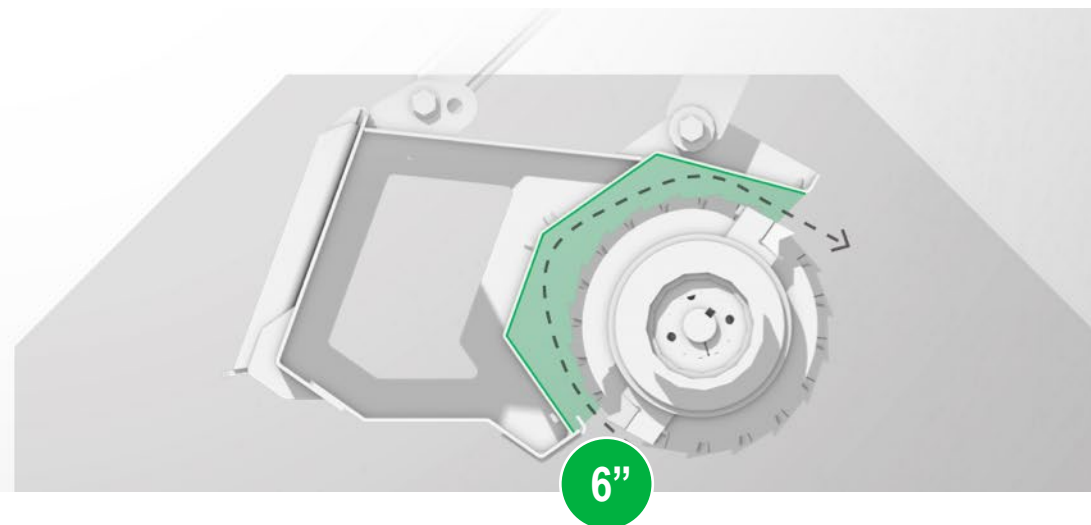


OPEN DRUM



SK DRUM OD PRO X
MULCHER

DEPTH CONTROL



SK DRUM DC PRO X
MULCHER

Drum Mulcher Comparison



HEAVIER
GROUND CONTACT

ROCKY
TERRAIN

SMALLER
BRUSH

- Designed for carbide teeth
 - Withstands impact and abrasion
- Faster in smaller material < 6"
- Less maintenance, lower operating cost
 - Rental applications or hired operators
- Grinding stumps into the ground
- Incorporating mulch into the ground
 - Defensible space in western states
 - Rocky terrain
- Right of way maintenance



BIG
WOOD

MINIMAL
ROCKS

LIGHT
GROUND CONTACT

- Designed for sharp teeth
 - Ideal for cutting wood, dulls with ground contact
- Faster in big wood > 6"
- Sharpen/replace steel teeth
- Mulching large trees
 - Big Cedar trees on Midwest pastures
 - Large fire hazards in thick duff
 - Hard or fibrous wood
- More efficient use of available power

Mulching Teeth



FOUR-POINT HARDENED STEEL TEETH

BEST APPLICATION

The **FOUR-POINT** is ideal for:

**LIMITED
GROUND CONTACT**



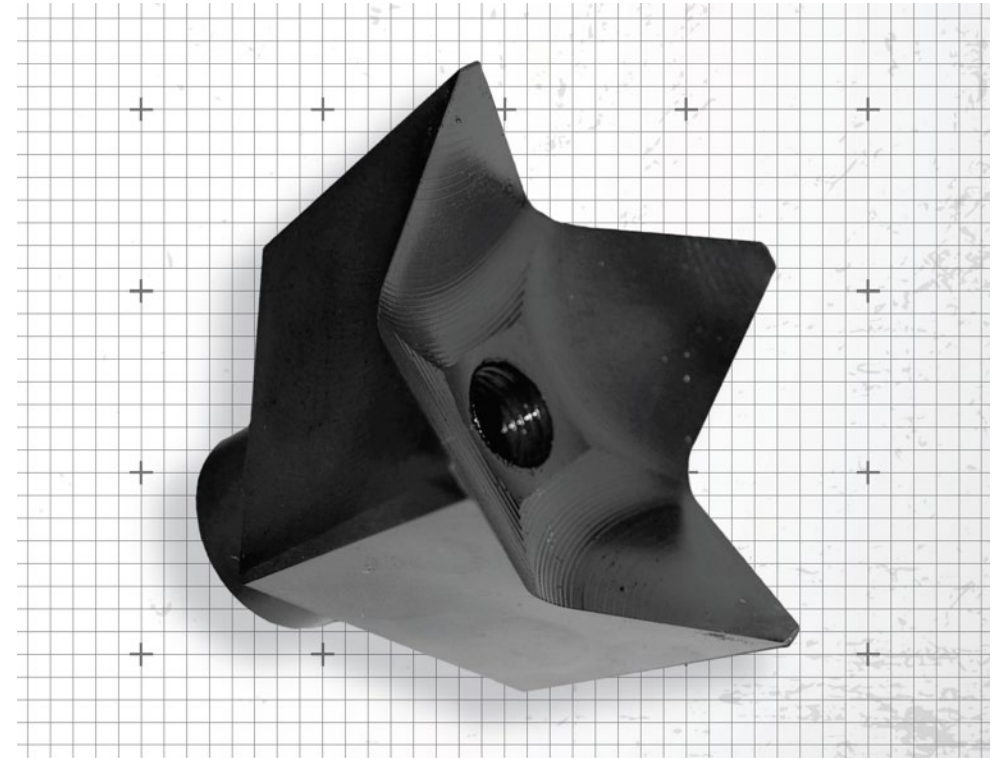
**FINER
MULCH**



**HIGH-PRODUCTIVE
ENVIRONMENTS**



**SOFTER
SOILS**



Mulching Teeth



TWIN CHISEL™ PLANER TEETH

BEST APPLICATION

The **TWIN CHISEL™** is ideal for:

**INTERMITTENT
GROUND CONTACT**



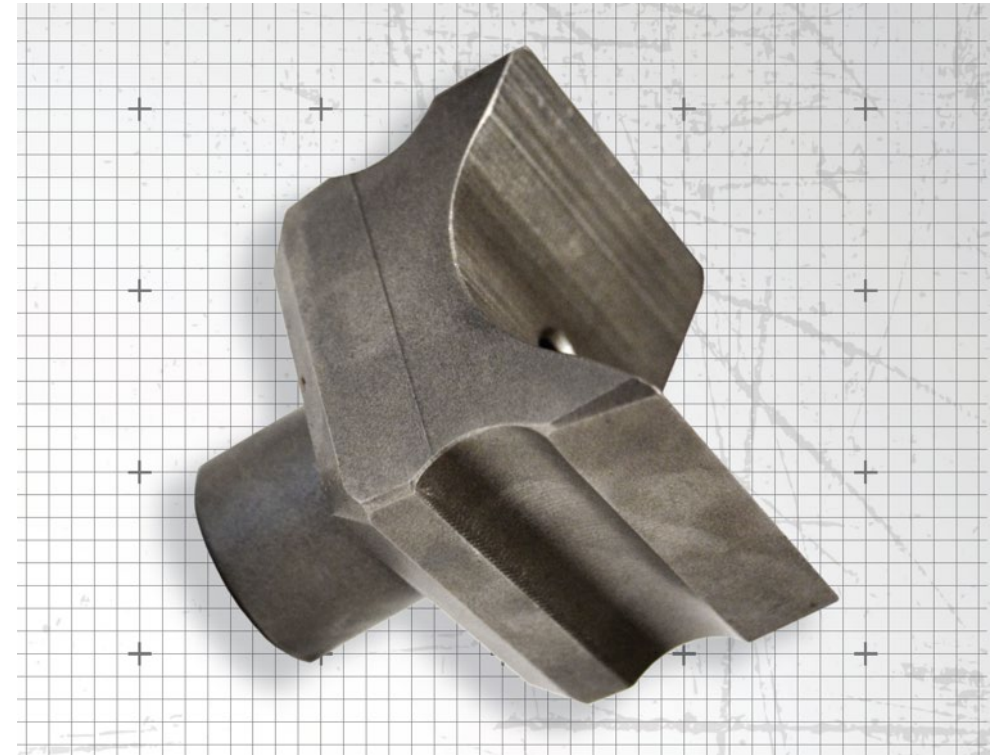
**QUICK & EASY
MAINTENANCE**



**HIGH-PRODUCTIVE
ENVIRONMENTS**



**SOFTER
SOILS**



Mulching Teeth



TWIN MAUL™ CARBIDE TEETH

BEST APPLICATION

The TWIN MAUL™ is ideal for:

**ROCKY
TERRAIN**



**RENTAL
FLEETS**



**FIRE-DANGER
AREAS**



**LESS
MAINTENANCE**



Skid-Steer Drum Mulcher Diamond Difference



- **MIX AND MATCH TEETH**

- Optimize tooth layout for the application
- No balance issues

- **PUSH BAR**

- Bulletproof design
- Outstanding material control

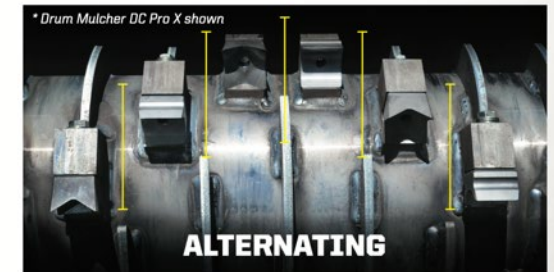
- **CONTROLLED DISCHARGE**

- Less thrown debris without the hassle of a trap door

- **VISIBILITY**



Want to mix it up? Our teeth are interchangeable, allowing you to mix and match teeth while maintaining drum balance.



Excavator Drum Mulcher Diamond Difference



- **INDUSTRY LEADING CUT WIDTH VS. WEIGHT**
 - More production on smaller excavators
- **OVERSIZED BEARINGS**
 - Longest life and most uptime
- **63CC TWO-SPEED MOTOR (12 – 40 GPM)**
 - Highest torque in industry for fast spool up
 - Dealer Tuned
- **SERRATED SKID SHOES**
 - Move and align material for effective processing
- **DEPTH CONTROL DRUM LAYOUT**
 - Make the most of limited hydraulic HP



STUMP GRINDERS

Stump Grinder Introduction



- Tough and durable attachments, of a different build quality than most OEM or multi-line attachment manufacturers/distributors offer.
- Able to grind stumps well below ground level quickly and efficiently.
- We offer two distinctly different products to match different applications.



Stump Grinder Introduction



REFLEX STUMP GRINDER

- Simple and durable product
- Great fit for rental yards
- Available in both standard and high flow
- Loader drives the grinder through the stump, which can cause turf damage



MILLER STUMP GRINDER

- Replaces a self-powered stump grinder
- Generally sold to heavy users, eg arborists
- High flow attachment only
- Loader stays parked, preventing turf damage

Cushioned Parallel Suspension



- Diamond-exclusive patented suspension system for the Reflex Stump Grinder
- Protects the cutting wheel in both directions
 - Allows cutting teeth to be installed on both sides of wheel, for grinding in both push and pull
- Competition generally only protects, and cuts, in one direction
- Standard Flow and High Flow



Miller Stump Grinder Features



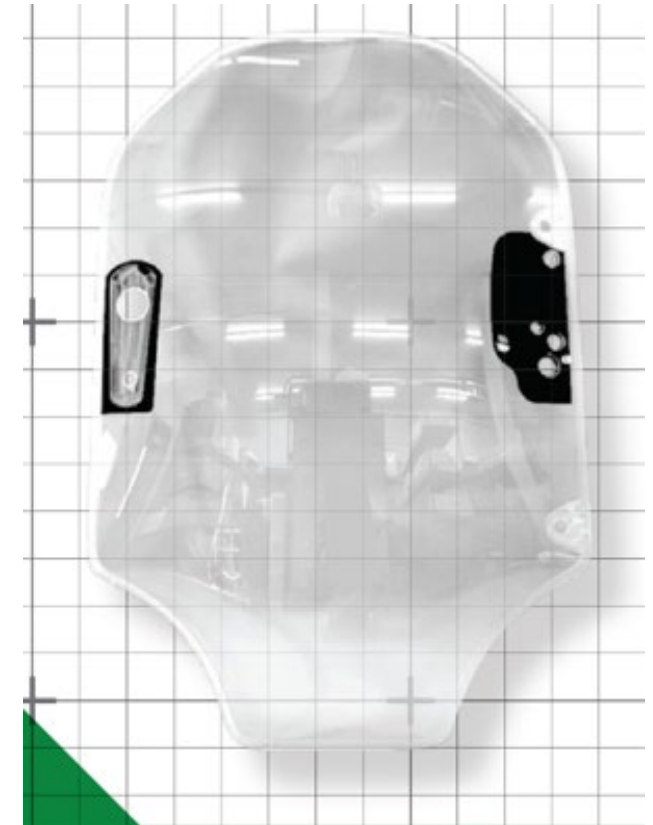
- Industry exclusive 6-way hydraulic movement
 - Swing
 - Depth
 - Telescope
- Unique telescoping function allows the grinder to process larger stumps without moving the machine.
- Productivity is similar to a 60 hp or larger dedicated stump grinder
- High Flow only



ADDITIONAL PRODUCTS

Safety Glass

- All Diamond Attachments require ½" or thicker polycarbonate safety glass.
 - Our shatter resistant formed to fit windows or enclosures include scratch and fog protective coatings and are stronger than acrylic.
- COST: Diamond can provide safety glass solutions at 1/3 the cost of the OEM solutions.
 - Cost is kept low by re-using hardware
- Diamond provides safety glass solutions compatible with major OEMs including:



Machine Enhancements



- Rooftop Hydraulic Cooler
 - Kits for large frame Deere and Bobcat loaders
 - Virtually eliminate hydraulic overheat
 - \$6,650 MSRP
- Command Couplers
 - Threaded connection kit for Deere and Bobcat
 - Eliminates brinelling and reduces heat
 - \$850 MSRP
- Universal Excavator Guard
 - 1/2" Polyurethane operator protection
 - Hinged for easy cleaning
 - \$2,150 MSRP



THANK YOU!

